

**DAILY METHOD OF OPERATION (DMO)**

Name: \_\_\_\_\_

WEEK OF: \_\_\_\_\_

Number of PBRs: \_\_\_\_\_

Number of new IBOs: \_\_\_\_\_

Open Line Activity	Points
Personal Pique	1
Personally Attend BOM/Training	5
Personal Guest at BOM/Training	10
Team Guest at BOM/Training	5
2 on 1	5
Personal PBR	20
Team PBR w/10 or more Guests	20
Team PBR w/ less than 10 Guests	10
Personally Sponsor a IBO	20
Team Member Sponsors a IBO	10
Qualify Rep 1 <sup>st</sup> Week	10
Qualify Rep Week 2 - 4	5
Acquire Customer Points	1 - 4
10 Customer points for the week	20
Register for International	10
Team Registers for International	5

Part Time IBO	30-50 pts/week
Full Time IBO	50-200 pts/week

TC in 90 Days	100-150 pts/week
TC in 6 mo.	50-100 pts/week
TC in a Year	25-50 pts/week

*\*points can only be acquired from open line activity*

DAY	NAME	PHONE NUMBER	ACTIVITY	PTS

**Total Points:**

Miss/Tardy to BOM (-) 10pts

New IBO NOT QTT (-) 10pts